

OFFICIAL RECORD DOCUMENT # [4.D-4\(B\) PRTC PROPOSAL_TAB 4 PRICE SHEET_CRECTED](#)
PRDE-OSIATD-2018-003-WIRELESS EQUIPMENT AND SERVICES

RE: Questions re: PRTC Wireless Equipment Pricing Sheet

LYDIA TOLEDO <Itoledo@claropr.com>

Tue 2/5/2019 3:09 PM

To: OSIATD Proposal <osiatdproposal@de.pr.gov>; MIGUEL O. VARGAS FERNANDEZ <miguel.vargas@claropr.com>; ALEX REYES VARGAS <alex.reyes@claropr.com>

Cc: ROBERT CORDERO GARCIA <robert.cordero@claropr.com>; ARNALDO DIAZ MONTES <adiaz@claropr.com>; MICHAEL NIEVES <mnieves7@claropr.com>

1 attachments (50 KB)

PRTC Proposal Submittal Form 2- Price Proposal Form Revised.pdf;

Thank you evaluation committee for the opportunity to clarify our clerical our typographical error.

PRTC as the leading service provider in Puerto Rico with customers focus and documentation that today have been employee in federal programs funding. Please excuse this mistype.

Answers:

1. PRDOE assumption is correct, descriptions and model numbers were inadvertently reversed on our lines on the Price Proposal Form sheet. The Correction is the Aruba AP 375 is an outdoor model and the AP305 is the indoor model.
2. On the second question, PRDOE assumption is also correct. The Aruba AP 375 is an outdoor model and the AP305 is the indoor model are proposed for configuration, installation and assert tagging /access point and training. Appreciate the opportunity to clarify this matter and feel free to contact us if any other clarification is necessary.

Best regards,

Lydia Toledo

Gerente Ventas Gobierno

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From: OSIATD Proposal <osiatdproposal@de.pr.gov>
Sent: Tuesday, February 05, 2019 10:08 AM
To: MIGUEL O. VARGAS FERNANDEZ <miguel.vargas@claropr.com>; LYDIA TOLEDO <ltoledo@claropr.com>; ALEX REYES VARGAS <alex.reyes@claropr.com>
Subject: Questions re: PRTC Wireless Equipment Pricing Sheet

Good Morning,

The Puerto Rico Department of Education is in the process of reviewing proposals submitted in connection with RFP No 2018-003-Wireless Equipment and Services. A couple questions have arisen with regard to PRTC's pricing (attached). Your price proposal indicates that PRTC will sell (a) 56,000 indoor Aruba AP-375 access points and AP270 mounting for \$99.77 per unit installed and (b) 14,000 outdoor Aruba IAP-305 access points and AP-200 mounting for \$561.93 per unit installed. Two questions –

1. Please check and see if the indoor and outdoor model numbers were inadvertently reversed on the lines in your pricing sheet, because the AP-375 is referenced throughout your proposal as an outdoor unit and the IAP-305 is referenced throughout as an indoor unit.
2. Please check the model numbers referenced on the line entitled "configuration, installation and asset tagging/access point and training" and indicate whether the reference to the AP-365 is a typographical error.

If your response to any of these questions requires a correction to your pricing sheet, please email a corrected pricing sheet to this email address no later than 1:00 P.M. AST tomorrow (Wednesday, 2/6/2019).

Please note, no changes are to be made to the PRTC pricing sheet other than the possible ministerial corrections noted above. Thank you.

PUERTO RICO DEPARTMENT OF EDUCATION

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PROPOSAL SUBMITTAL FORM 2-PRICE PROPOSAL FORM (Ministerial Corrections)

ITEM	MODEL	QTY	UNIT PRICE	PRICE	PR INVESTMENT ADJUSTMENT
INDOOR WIRELESS ACCESS POINTS	Aruba AP-305 and AP-200 Mounting Kit	56,000	\$ 99.77	\$ 5,587,120.00	\$ 5,475,377.60
OUTDOOR WIRELESS ACCESS POINTS	Aruba AP-375 and AP270 Mounting Kit	14,000	\$ 561.93	\$ 7,867,020.00	\$ 7,709,679.60
ARUBA CENTRAL CLOUD PLATFORM	SW CLOUD MANAGEMENT and Controller	1	\$ 527,901.53	\$ 527,901.53	\$ 453,995.32
ARUBA AP CLOUD LICENCE	AP licence	70,000	\$ 45.63	\$ 3,194,100.00	\$ 2,746,926.00
CONFIGURATION, INSTALLATION AND ASSET TAGGING / ACCESS POINT and TRAINING	AP-375/ AP-305	70,000	\$ 33.92	\$ 2,374,400.00	\$ 2,374,400.00
DESIGN, DOCUMENTATION, INSTALLATION AND CONFIGURATION FOR ARUBA CENTRAL AND CLEARPASS	Aruba Central Device Management / Aruba ClearPass Cx000V VM Appliance	1	\$ 901,126	\$ 901,126.17	\$ 901,126.17
MANAGED SERVICES (On-site warranty repairs and reports)	3 yrs on site warranty support Access Points	70,000	\$ 24.65	\$ 1,725,500.00	\$ 1,725,500.00
MANAGED SERVICES (support Clearpass & Aruba Central (Cloud))	3 yrs warranty and support Aruba Clearpass and Aruba Central on Cloud)	1	\$ 208,997.00	\$ 208,997.00	\$ 208,997.00
TOTAL (INCLUDE PRICING FOR ALL LINE ITEMS):				\$ 22,386,164.70	\$ 21,596,001.69

TOTAL PROPOSAL PRICING: \$ 22,386,164.70

TOTAL PROPOSAL PRICING FOR EVALUATION PURPOSES,
AFTER APPLICATION OF INVESTMENT PERCENTAGE: \$ 21,596,001.69

MVF